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Pecans for Old-Age Pensions

HARLAN FARMS NURSERY
Lockhart, Alabama

U. S. DEPARTMENT OF AGRICULTURE,

WASHINGTON, D. C.

U. S. POST OFFICE
Permit No.

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POSTMASTER

U. S. Department of Agriculture,
These Profitable Pecans Should Be in Every Orchard

NELSON. This nut is extremely large, possibly the largest of all, with some specimens weighing nearly an ounce. The shell is medium thin, quality fair, but requires a rich soil to fill properly. The tree is a rapid grower, comes into bearing early, and produces heavy crops. Nelson is especially recommended for planting throughout the grove for pollinating other varieties.

SUCCESS is noted for its good flavor and easy cracking qualities. Its resistance to shell and hard early bearing and prolific habits of the unusually beautiful trees which are very common in pecan. Every other should call for some Success trees. It is a good pollinator.

The importance of cross pollination in insureing abundant yearly crops is recognized by all authorities. Mixed orchards bear better than orchards of one variety.

Pecan Market Not Yet Developed

At present, most nut-buyers are acquainted with the pecans only, but every year more people are learning about and demanding the large, thin-shelled, well-flavored varieties. Buyers in many parts of the country have never seen these pecan varieties. Profitable pecan groves can be grown in almost all sections of the United States and Canada, provided the soil and climate are suitable.

Pecan Market Not Yet Developed

Next to life insurance, no better provision for the later years in life can be made than by investing in a pecan orchard. It requires about twelve years to come into profitable bearing. If the better, thinner-shelled varieties are grown, a crop of 300 pounds of nuts per acre may be expected, which at 40 cents a pound (a fair average of the price the dealers pay the growers) gives a gross income of $280 an acre. After deducting the cost of cultivating, fertilizing, and other legitimate expenses, there will be a net income of about $200 per acre, which will increase as the years go by.

GROW A LEGACY FOR YOUR CHILDREN

Pecan trees live to be 200 to 200 years old. The older the trees, the bigger the crops, thus making the finest kind of a permanent investment. Just thinking of having a grove of 10, 20, or 30 acres brings in a comfortable income to pass on to your children. If they can make it one of their ordinary cares, can pass it on to their own children knowing that the third or even the fourth generation will derive a comfortable living from it. It is like establishing a permanent trust, as it can be done with less expense of cash than by any other method we know. Do not put off making so important a decision—"be who hesitates is lost." Fill out the blank on this folder and send it to us today; next to your life insurance policy, it will be the very best investment you ever made.

Catch-Crops Pay for the Orchard

Catch-crops are grown between the trees to pay for the cost of cultivation. A rotation of corn, cotton, and cowpeas may be grown. Properly handled, these will pay for everything, so that at twenty years of age, when the pecan orchard is on a paying basis, it will have cost you nothing. Do you know of any other investment you can make that will be handed to you for nothing?

The Most Profitable Pecans

The profits from your pecan orchard will depend entirely upon what kind of trees you plant. There are both large and small ones, thick-shelled and thin-shelled kinds, seedlings and named varieties. A typical market nut is one of large size, 1½ to 1½ inches long and an inch or nearly so in diameter, with a thin shell that cracks easily, and which contains plump, well-flavored meats that fill the shell. Some high-quality sorts have all these good qualities, but offset them by too many off-years—years when nuts are not borne.

After much observation and consultation among the growers and buyers of pecans, we decided that the best pecans to grow for home or market purposes are Stuart, Sucroo, Money-maker, and Nelson.

With the four varieties, Stuart, Stuart, Sucroo, and Money-maker it is advisable to plant the fifth variety, Nelson, solely for the purpose of insuring the adequate quantity of nuts for which produces larger crops. This method guarantees abundant yields of the best quality.

We Do Not Sell Seedling Trees

Every pecan tree sold by Harlan Farms Nursery is budded or grafted. The buds are taken from fruiting trees which we know are true to name. Every possible safeguard is used in the nursery to grow trees that will satisfy our customers, both in quality of the tree itself and in the quality and quantity of the nuts produced in later years.

Many planters have found Pecan groves an extremely good investment, and we are sure that a grove of Harlan Farms trees will be a good investment for you. You probably have the land, therefore all you need in the trees—12 to the acre. Among you they can grow ordinary crops or fruits, and in ten years you will find it so profitable you will want more acreage.

Plant Pecans Freely About the Farm

If land is not available for an orchard, pecans may be used as markers between fields, in fences, corners, or landmarks at angles in the farm-lines. Border the road with the trees for the lane leading to the farm. Pecans grow anywhere, provided the soil is rich and has abundant moisture. They produce better nuts when cultivated, but uncultivated trees will produce good nuts that more than repay the planter for his trouble, provided they are the finer sorts such as we recom-mend.

The Most Beautiful Shade Trees

The pecan has so superior a beautiful tree in the regions where it thrives. It is a graceful, tall, broad tree, casting a delightful shade. Why not plant them in the yard, to shade the porch or the side of the house, to hang a swing or a hammock under? The great beauty of the tree will add to the value of your place and it will be an excellent investment in beauty. Pecans planted for shade will yield enough nuts in a few years to pay taxes on your home.

HARLAN FARMS NURSERY, LOCKHART, ALABAMA
HARLAN FARMS NURSERY, Lockhart, Ala.

Gentlemen: Enclosed find check for $________. Send by express or freight, whichever you consider better:

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Give Post Office if different from freight or express office ____________________________

Sign or print name here plainly ____________________________

PRICES OF TREES F. O. B. LOCKHART, PACKED

- 3 to 4 ft. tops, 3-yr. roots: 1 to 4: $0.90 each, 5 to 49: $0.80 each, 50 up: $0.70 each
- 4 to 5 ft. tops, 3-yr. roots: 1 to 4: $1.05 each, 5 to 49: $0.90 each, 50 up: $0.80 each
- 5 to 6 ft. tops, 4-yr. roots: 1 to 4: $1.20 each, 5 to 49: $1.00 each, 50 up: $0.90 each

SPECIAL PRICES WILL BE MADE FOR QUANTITIES OF 1000 OR MORE

Buy 12 trees for each acre. Pecans should be planted 60 feet apart each way.

SATSUMA ORANGES

The Hardy Citrus Fruit

Profitable plantings of Satsumas have been made in this state and others bordering the Gulf of Mexico. There is no other citrus fruit of comparable size and quality which can be fruited commercially in this climate.

The tree is a rapid grower and a good producer. The crop is ready when it is ripe and is quickly marketed because of the urgent demand which has never been completely satisfied.

The fruit is of medium size, rich orange-yellow with a thin, easily removed skin, and crisp juicy flesh of refreshing quality.

An orchard of Satsumas is bound to pay good dividends because of the certainty of the crop and the steadily increasing demand for citrus fruits of all classes.

We offer well-rooted, heavy, three-year-old plants budded on *Citrus trifoliata*.

- 10 to 49 plants: 40 cts. each
- 50 to 99 plants: 35 cts. each
- 100 and up: 30 cts. each

NOT LESS THAN 10 PLANTS SOLD