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ELMWOOD TERRACE GARDENS

Spring Price List 1928

From
ELMWOOD TERRACE GARDENS
Green Mountain Highway
BENNINGTON, VERMONT

1928 GlAD NEWS
for L. C. Corbett

U. S. Dep't. Agriculture
Washington, D.C.
SUGARLOAF—large pink, deeper throat. 60c each.
SUGARLEAF—deep orange scarlet. 15c each.
SUNDAY MORNING—deep orange. 10c each.
SUNRISE—bright orange. 10c each.
SUPERB—bright rose. 10c each.
SUSAN BROWN—deep yellow. 15c each.
TAMARACK—deep purple. 10c each.
TARNET—rich red. 20c each.
TASHMOO—deep rose. 10c each.
TERRAZZO—rich scarlet. 10c each.
THE SIREN—bright salmon. 10c each.
THE SORG—deep yellow. 10c each.
THREE CIRCLES—bright salmon-red. 10c each.
THRASHER—deep scarlet. 10c each.
TOMMY KEEVER—deep scarlet. 25c each.
TOP-HAT—deep violet. 10c each.
TOSCA—deep scarlet. 10c each.
TURF—deep pink. 10c each.
TYCO-ZANG—beautiful enormous clear salmon pink, won by rear judge. $1.25 each.
ULYSSES—dull smoky blues and old rose, a rich fancy. 75c each.
VALENTINE—pink. 10c each.
VALENCIA—rich red. 10c each.
VAN BUREN—deep violet. 10c each.
VANESSA—deep purple. 10c each.
VANETTE—deep red. 10c each.
VIOLET QUEEN—deep violet. 10c each.
VIOLET WELLS—bright violet. 10c each.
VIOLET WORTH—bright violet. 10c each.
WALTZHOFEN—deep yellow. 10c each.
WATER TOWER—deep pink. 10c each.
WAVES—deep pink. 10c each.
WINDFALL—deep rose. 10c each.
WINTER WASH—deep pink. 10c each.
WINSPEAR—bright scarlet. 10c each.
WITH LOVE—bright scarlet. 10c each.
WONG—bright scarlet. 10c each.
WORTH—bright scarlet. 10c each.
WRIGHT—bright scarlet. 10c each.
WYNNE—bright scarlet. 10c each.
X-RAY—deep pink. 10c each.
YANCY—deep purple. 10c each.
ZAMBIA—deep purple. 10c each.
ZEPHYR—deep yellow. 10c each.
ZURICH—deep pink. 10c each.
ZURICH”—deep pink. 10c each.
This List Will Be Quoted on Application.

No Order Accepted for Less Than $1.00.
Greetings from One Gladiolus Lover to Another—

You will notice, this season, many additions to my list of the very choicest prize winning novelties—offered at exceedingly low prices. My selections were made after close personal observation of preferred varieties at the big shows. This folder has as its purpose, the offering to my old friends and customers their first choice of stock that I am confident cannot be surpassed in value. My surplus above planting requirements will not last long this season, if early orders are any indication, and I want those with whom I have come to feel a personal acquaintance to be assured of their needs for next Spring.

You already know the superior quality of my stock, together with the wonderful results obtained from planting the bulbs in your own garden soil and this past season's harvest has repeated in even superior quality those typically fine, healthy bulbs that have built the fame of Elmwood Terrace Gardens.

In the perhaps too brief descriptions of varieties given on succeeding pages, I am assuming that your familiarity with each flower demands no more. If, however, you desire further information, desire to plant for a particular purpose, color scheme, commercial utility, sale of blooms to florists or to motorists my suggestions will be gladly forwarded to you upon request.

To my friends who would like to plant in large enough quantities to permit the sale of blooms, let me suggest that no more enjoyable and pleasant way could be found for the employment of your own spare time, as well as that of your children, which would be so remunerative to you and them for extra income. My experience of recent blooming seasons has proved that to me.

The gifts of bulbs to your flower loving friends are appropriate remembrances to be sincerely appreciated, especially when the Glads begin to bloom and become a joy and pleasure to all who see them.

Blooms cut "in the whip" with only the first flowers showing may be shipped, closely packed, a thousand miles or more, and upon arrival at their destination removed from the box, put into water and the remaining 12 to 20 flowers on each stem continue to bloom as they would do if left in the garden.

What can be more beautiful than a basket of gladiolus blooms in the home, the sick room, church pulpit, or the exhibition hall?

Some of the less expensive varieties are the very ones which make a most beautiful flower display—for example: MARY PICKFORD (white); HERADA (lavender); CRIMSON GLOW (red); MARSHAL FOCH (pink); SCHWABEN (yellow).

The primulinus varieties are more dainty in their general effect and very beautiful when used with green foliage like asparagus spray, or with other cut flowers.

My old customers are now so numerous as a result of my former extensive advertising, and the quality of these bulbs is so increasingly in demand, that I have decided to carry on no extensive magazine advertising campaign, issue no expensive catalogue, but to give my Glad-loving friends the benefit through price reduction, which means to each of you an even greater value than in preceding years.

Cordially yours,

Margaret Breard Hawks
TERMS

Our terms are cash with order—or 25% of the full amount to reserve bulbs, balance to be sent before shipment. No orders on which a balance is due will be held after March 1st. Such orders will be delivered express collect unless otherwise instructed.

Bulbs sold at single and dozen rates will be prepaid. At 100 rate, express at purchaser's expense. No order for less than $1.00 can be accepted. Prices for larger quantities a matter of correspondence.

GUARANTEE

Our bulbs are guaranteed to be true to name—correctly graded—free from disease. Bulbs proven otherwise will be replaced free of charge. We solicit your patronage and invite a frank report on the stock we send out.